

The Azara Group

Empowering Leaders. Influencing Change.



Message from the CEO:

In our monthly newsletters, we share our latest articles and updates. We want you to take charge of your future by giving you tools to become a stronger leader. Our goal is to help you flourish and share what makes people thrive!

Regards,
Fatimah Gilliam

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4 Tips to Outmaneuver Workplace Bullies & Toxic Colleagues

6 Rules Kindergarten Taught About Negotiating

Thought Leader Spotlight

...and much more!

LATEST ARTICLES

4 Tips to Outmaneuver Workplace Bullies & Toxic Colleagues



At some point, we've all experienced this. We end up working with or for someone whose behavior undermines our success. They make you question your value to the team and wear you down emotionally. They're toxic contaminants.

Don't allow yourself to become collateral damage. Here are four tips to help you manage the daily stress. Your goal is to outsmart them and not empower them to take you down.

[Read the full article here...](#)

THOUGHT LEADER SPOTLIGHT



Meet **Marvin Menzies**, Head Men's Basketball Coach at New Mexico State University.

Click [here](#) to read Marvin's insights about leadership, being an influencer, and his career.

MEDIA SPOTLIGHT

6 Rules Kindergarten Taught About Negotiating

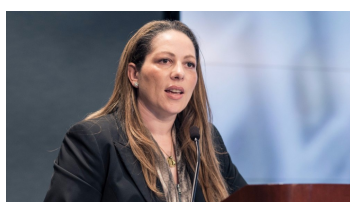


Most of us want to become better negotiators. We want that innate ability to finesse our way to getting what we want and convincing others to follow our ideas. In order to successfully lead and manage, you need to know how to influence those around you in a way that promotes lasting relationships.

Here are six childhood rules that can help you navigate difficult conversations and negotiate for what's important to you.

[Read the full article here...](#)

COMPANY UPDATES



Speaking Appearance

In March, Fatimah Gilliam and Amina Hassan spoke at various events promoting effective negotiation skills, and diversity and inclusion. They will continue to speak at events in the coming months.

Learn more about having us speak at your event or



Our Welcome Video

Check out our company video.

Watch our video [here](#).

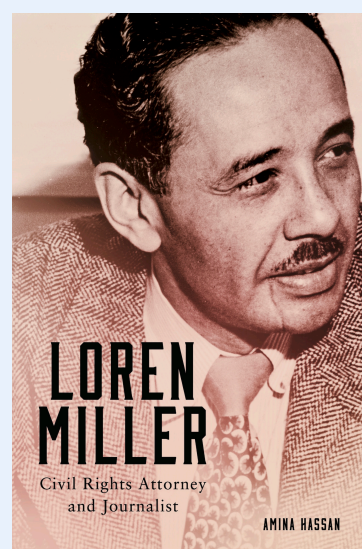
Learn more about The Azara Group [here](#).

America
economia

Are there gender differences in how men and women negotiate?

Read [this Spanish-language article](#) from America Economia featuring insights from The Azara Group's Founder & CEO Fatimah Gilliam.

BOOK RELEASE



Last fall, Amina Hassan's book on the life of civil rights attorney Loren Miller was published. She is our company researcher and consultant.

Click [here](#) to learn more.

Order it today!

To see Amina's new website about her book, click [here](#).

Click [here](#) to read a review in the Library Journal, which calls this book:

"A recommended work that adds to the corpus of civil rights and offers a rich portrait of a central figure in the related struggle."

organization [here](#).



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